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62001

## DESTROY ALL PREVIOUS LISTS

## CHAMPLAIN VIEW GARDENS

ELMER E. GOVE BURLINGTON, VERMONT

### GLADIOLUS PRICE LIST--March-April, 1932

Extras on Cash Orders: On cash orders of \$2.00 to \$5.00 you can select 10% extra in bulbs of your own choosing. From \$5.00 to \$25.00 select 15%, \$25.00 to \$50.00 select 20% and above \$50.00 select 25%.

Also on orders of \$25.00 to \$50.00 I will put in a Palmer seedling No. 257Al extra. On orders of \$100.00 or more in addition to the regular discount I will give you extra, a bulb of Hercules if you ask for it. This is a fine variety and worth \$25.

On cash orders of 10.00 or more of quantities priced per each and per ten I will give a copy of the "Gladiolus Book" by Rockwell, if you ask for it.

The extras cannot be allowed on the varieties Picardy, Pirate, Bagdad, Spray of Gold, Mrs. Langford, Inspiration or the Palmer varieties being introduced this year. Also these varieties cannot be used as extras on any orders.

Also there is no discount on any of the Palmer varieties. The prices on these are net. But I do give good count.

Packages of bulblets run from thirty-five to two hundred or more. We give very good value on these packages.

You can have 5 bulbs at the 10 rate; 25 at the 100 rate; 250 at 1000 rate. But no single item for less than 10 cents

**Special Notice:** We have found that we lose money on orders under \$1.00 and on items of less than \$.20. We have a very efficient system of handling our orders. Each order is written in triplicate. One copy going to the customer at the time the order is received, one copy going out with the bulbs and one copy being retained for ourselves. On items of \$.10 or \$.15 we cannot make any profit. Each item has to be written off, bags written, bulbs put up, rolled up, checked and packed, so that we are not accepting any single items of less than \$.20. It doesn't cost us any more to put up several bulbs for \$.20 or \$.25 than it would one bulb at \$.10. By making the single items not less than \$.20 we think we are giving better value. We give more bulbs for your money and we mean to be very generous with extras, usually giving extra count. If there is some special bulb or bulbs you would rather have as extras than extra count on the items you order, just mention it and, if the price is within reason according to the size of your order, we can probably give it to you.

Later. Due to the so-called depression and consequent shortage of money this year, I have decided that in cases where you cannot use the 2, 3 or more bulbs sold for 20 cents or more you can take a smaller quantity at the same rate. Then occasionally a customer doesn't want so many of a kind. However if you can use the full amount I am sure it will be better as often you can't judge a variety from just one bloom. 2 or 3 or more will show up much better than just one.

Guarantee Satisfaction. We have built our business up in ten years from nothing to one of the biggest gladiolus businesses in the country simply by treating our customers right, giving satisfaction. If at anytime you receive any bulbs that are not right, or if you are not satisfied after they have bloomed, we consider it a very great favor if you will let us know about it so that we can make it right. We positively mean it when we say, we guarantee satisfaction.

I will be glad to duplicate any special offers made by any other grower. If you want to put a dollar or any other specified amount of money into a certain variety send on the money and leave it to me to give you good value. I will personally see to it that you are satisfied. In fact I personally see to it that every order that goes out is filled generously and in a way that will please you.

The above discounts and extras are all for cash orders. The earlier the orders are received and the larger they are the more generous we will be with our extras. If you want to get your order in and cannot spare all the cash now send 25% and the balance later and we will see that you are satisfied. But the above extras are only for cash.

At these prices all bulbs are prepaid anywhere in the United States and Canada and all countries in the Postal Union. Transit charges to countries that require them are not paid.

When there is a figure before prices (as 3-.20, 4-.20 etc.) it means three bulbs for .20 or four bulbs for .20, as the case may be.

**SEED** saved from hand pollenated blooms of the finest varieties in existence. I used Picardy, Minuet, Pfitzer's Triumph, Marmora and many other outstanding varieties that have already proven themselves as producers of fine seedlings. No better seed can be had anywhere.

PACKET OF OVER 50 SEED, \$1.00. Others are charging as high as \$1.00 per seed of

Picardy crosses.

	Per	No. 1	No. 2	No. 3	No. 4	No. 5		Bulb 6 Pei	
A. B. Kunderd		320	420	520	620	240.6	2 1 1 0	Pg.	.20
Ruffled pink and cream	10 100	.60 4.00	.45 3.50	2.50	.25 2.00			lM Qt.	1.00
4.	1000		25.00	20.00					
Acadia	. 1	1.00	1.00	1.00	1.00	100	1.00	No.	Bts.
Geranium pink.  A. E. Kunderd		225	330	425	625	825	1025	Pg.	.20
Immense rose	100	1.10	.90	.60	.40	.30	1.20	1M	2.50
Aflame	100	225	6.00	4.00	3.00 625	2.00 825	1.20 1225	Qt.	10.00
Very large flame rose	10	1.00	.80	.60	.40	.30	.20	1M	2.00
A. H. Woodfull	100	8.00 3.50	6.00 3.00	4.00 2.00	3.00	2.00		Qt:	10.00
Gray	10	30.00	24.00	16.00				10	4.00
Aida	10	.25 2.00	.20 1.50	225 1.00	3- 25 .60	425 .45	525 .35	20 1M	.20 7.00
Early dark blue	100	2.00	12.00	8.00	4.50	3.50	2.50	Qt.	18.00
Albatross	1	.50	.40	.35	.30				******
Snow white Allen V. Bunce	10	4 00 320	3.20 4–.20	2.75 520	2.40 620	820	1020	Pg.	.25
Orange	10	.60	.50	.40	.30	.25		IM	.80
Alpheus	1	.75	.60					8	.20
Al Smith	1		.30	.25	.20	225	325	20	.20
Early pink.	10	1.50	1.25	2.00	1.60	1.20	.80	1M	8.00
Ambrosia	1	1.50	1.25	1.00				,	.20
Amethyst	1	.50	.40	30					
Beautiful deep lavender.  Angels Dream	10	4.00 40	3.20	2.40	2- 25	3- 25	425	50	.25
Long spike light salmon.	•								
Annie Laurie	10	320 .50	420 .40	520 .30	.25			Pg. IM	1.00
Numed pink and write.	100	.,,,,	3.00	2.40	2.00			Qt.	2.00
A - A 2	1000	45	24.00	20.00	15.00	20	2 20	10	20
Antione	10	.45 3.60	.35 2.80	.30 2.40	.25 2.00	.20	220 .80	10 100	.20 1.00
Antonia Antonette	10	220	320	420				Pg.	.20
Salmon rose.  Apricot Glow	10	.70 325	.60 425	.45 420	520	720	820	Pg.	.20
Early tall apricot.	10	.65	.55	.45	.35	.25	.20	IM	.75
	100 1000	4.00 35.00	3.00 25.00	2.50 20.00	2.00 16.00	1.50	1.00 8.00	Qt. Pk.	2.00
Ave Maria	1				230	225	220	10	.25
Fine medium blue	10	5.00	4.00	3.00	1.25 2.50	1.00 2.00	.75	100	2.00
Very large smoky old-rose.	10	40.00	32.00	24.00	20.00	16.00		10	4.00
P	100	1.00				125.00		100	30.00
BareenaFine red.	1	1.00	.80			*******			
Beauty Flower	1	1.00	80	.60					
Violet red.  Berty Snow	1	.20	225	425	525	825	1225	50	.20
Large lavender. One of the	10	1 00	.80	.50	.35	.30	.20	1M	2.50
best.	100	8.00	6.00	3.50	2.50 20.00	2.00 12.50	1.50 8.00	Qt.	9.00
Betty Nuthall	1	.25	.20	225	220	320	520	100	.15
Late orange salmon. Very fine.	10 100	1.70 14.00	1.35	1.00	.80 6.00	.60 5.00	.35 3.00	1M Qt.	1.00 7.50
TITLE.		100.00	80.00	64.00	48.00	40.00	24.00	Qt.	7,50

*								Bulb	LETS
	Per	No. 1	No. 2	No. 3	No. 4	No.5	No. 6		Per
Bill Sowden	1		1.25	1.00	.75	.60		2	.30
Blanche Bollinger		325	425	525	625	825	1025	Pg.	.20
Striped old-rose.	10 100	.70 4.00	.60 3.50	.45 3.00	.35 2.40	.30 2.00	.25 1.60	lM	1.00
Bleeding Heart	1	1.00	.80	.60	.50	2.00	1.00	6	.20
White, red blotch.	10	8.00	6.40	4.80	4.00				
Blue Danube	1	4.00	3.50	3.00	2.50			1	.35
Fine medium blue.	10	35.00	28.00	24.00	20.00			100	3.00 20.00
Blue Torch		325	425	525				Pg.	.20
Early light blue.	10	.70	.60	.45				1M	.80 2.50
Blue Triumphator	100	10.00	3.20 8.00	2.40 6.00	4.00	3.00	2.50	Qt.	1.00
Largest light blue.	10	80.00	70.00	50.00	36.00	24.00	20.00	10	8.00
Blushes of Cream Creamy pink.	1		.40	.30	.20	220	320	15	.20
Bobby		325	425	625				Pg.	.20
Deep rose.	100	.60	.50	.40				1M	1.50
Break O'Day	100	4.50 320	4.00 420	3.00 520				Qt. Pg.	5.00
Early light pink.	10	.45	.40	.35				1M	.60
Bridal Veil	100	.25	2.40	2.00 225				Qt. 30	1.50
Needle point type. Cream	10		1.60	1.25					
white. Bright Wings	1	1.50	1.20	1.00	.75	.60	.40	2	.25
Very large pink.	10	12.00	9.00	7.00	5.00	4.00	3.00		
Byron L. Smith	10		420 .45	520 .35				Pg.	.20
Light lavender.  Cabernet	10	220	320	420				Pg.	.20
California	1	.35	.30	.25	.20	225	325	25	.20
Large orange.									
Yellow. Long spike.	1 10	35 2,50	.30 2.00	.20 1.50					
Capt. Boynton	10	2,70	420	520	620	820	1020	Pg.	.20
Lavender, dark blotch.	10 100		.40 2.90	.35 2.40	.30	.25 1.20	.20	1M	.75
	1000		23.00	19.00	1.80 14.00	9.00	.80 6.00	Qt. Pk.	2.00
Capt. Courageous	1			.30	.20	.15		15	.20
Red. Cara Mia	1	.25	.20	225	325	420	520	50	.20
Early light rose.	10	2.00	1.60	1.20	.80	.40	.35	1M	3.00
	100 1000	15.00 100.00	12.00 80.00	8.00	6.00	3.20	2.40	Qt.	10.00
Cardinal Prince	1000	320	420	60.00 520	40.00 620	25.00 820	20.00 1020	Pg.	.20
Cardinal red.	100	.60	.50	.40	.30	.25	.20	1M	1.00
	100 1000	4.00 32.00	3.20 24.00	2.40 20.00	2.00 16.00	1.25 9.00	1.00 6.00	Qt.	2.00
Carolus Clusius		325	425	525	625	825	1025	Pg.	.20
Fine early light rose. 'Great commercial.	10 100	.70 5.00	.60 4.00	.50 3.50	.40 3.00	.30 2.40	.25 2.00	lM Qt.	1.00 3.00
	1000		36.00	27.00	20.00	15.00	12.00	Pk.	19.00
Cassandra	1	1.00	.80	.60					
Catherine Coleman		220	325	420			*******	Pg.	.20
Salmon rose, purplish pencil-	100	.80	.70	.50				1M	1.25
ing.	100 1000	6.00 50.00	5.00 45.00	4.00 36.00				Qt.	5.00
Cattleya Rose	1				.30	.25	.20	20	.20
Orchid rose shade.	10	1.25	1.00	90	2.40	2.00	1.60	100	.80
White flushed lilac.	1	1.25	1.00	.80					

	Don	N70 1	N/o 2	Ma 2	No. 4	No. 5		Bulb	LETS Per
Chas. Dickens	Per 10	No. 1 325 .65 5.00	No. 2 425 .60	No. 3 625 .40 3.00	825 .30 2.20	1225		100 1M	.20 1.00 5.00
Chas. D. Thomas	100 1000 1	35.00 3.00	4.00 30.00 2.50	1.50	18.00	12.00	8.00	Qt.	
Early ruffled yellow.  Cherry Rose  Name describes it.	1 10	225 1.00	325 .75	425 .50	525 .45	625	7 <b>2</b> 5	Pg.	.20
ChicagoRuffled deep pink.	10	3.00	.30 2.50	.20 1.60	225 1.20	325 .75	420 .50	50	4.00
Color Marvel	1	1.00	.80	.60	.40			2	.20
Commander Koehl	10	1.00 8.00 325	.80 6.00 4–.25	.60 5.00 525	.50 4.00 . 725	3.00 925	1225	12 Pg.	.20 1.00 .20
Large, coppery color.	100 1000	.60 4.00	.50 3.00 24.00	.40 2.40 20.00	.30 1.80 15.00	1.20 10.00	.80 6.00	1M Qt. Pk.	.75 1.50 10.00
Copper Gold	1 10	32.00 50 4.00	.40 3.20	.30 2.40	.25 2.00	.20 1.60	220 1.00	15 100	.20
Large ruffled white, purple fea		.35	.30	.25	.20	225	220	1	1.00
Coronation	1	10.00	.30	.25	10.00	225	325	1	1.00
Tall, shell-pink, white throat.  Crimson Glow  Standard red	10 10	3.00	2.40 420 .40	2.00 520 .35	620	1.25 820 .25	.75 1020 .20	Pg. IM	.20
Crinkles	100	320	2.40 420	2.00 520	1.60 620	1.20	.75	Qt. Pg.	1.50
Ruffled rose.  Cygnus	10	320 .60	.40 420 .50	.35 520	.25 620 .30	720 .25	1020	Pg.	.20
Salmon-apricot prim.  Dainty Orange	100	4.00	3.50 225	3.00 325	2.40 425	2.00 525	1.25 625	IM Pg.	.20
Light orange prim.  Debonair	10	10.00	1.25 10.00	.75 10.00	.60 10.00	.45	.35	1M 1	2.00 1.00
LaFrance pink.  Desdemone	1 10 100	.25 2.00	.20 1.60 12.00	230 1.25 9.00	225 1.00	325	425		
Dominus	1 10	.50 4.00	.40 3.20	.30	7.00 .25 2.00	5.00 .20 1.60	4.00 225 1.25	20 100	.20
Dorcas Aldrich	10 100	225 1.00 7.00	325 .75	425 .60	525 .45	625 .35	1025 .25	50 1M	.20 1.50
Dr. Christ Martz	1000	325	5.00 4–.25	4.00 525	3.00	2.00 12.00	8.00	Qt. Pg.	.20
Ruffled light red.  Dr. F. E. Bennett	10	.60 320	.50 420	.40 520	620		1020	Pg.	.20
Best cut flower. Scarlet.	10 100 1000	.50 4.00	3.00	.35 2.00 16.00	.30 1.60 12.00	.25 1.20 8.00	.20 .80 6.00	Qt.	2.00
Dr. L. H. Bailey	1		.80	.60	.40			3	.25
Dr. Moody	10 100	225 1.00 8.00	325 .80 6.00	425 .60 4.00	525 .40 3.00	825 .30 2.50	1025 .25 1.60	Pg. 1M Qt.	3.00 10.00
Dr. Nelson Shook	1000	65.00 325	55.00 425	40.00 525	30.00 620	20.00 1020	12.00 1220	Pg.	.25
Dark rose.	100 1000	.70 5 .00	4.00 35.00	3.50 30.00	2.50 20.00	1.60 12.00	1.40 11.00	Qt.	5.00
Dr. Starkweather	1	.50	.40	.30	*******	,		15	.20

								Вигв	LETS
Duna	Per I	No. 1 10.00	<i>No. 2</i> 10.00	No. 3 10.00	No. 4 10.00	No. 5	No. 6	1 F	Per 1.00
Soft, light, pinky buff.  Early Phipps  Early salmon rose.	1	.20	225	325				25	.20
Ecstasy	1 10 1	.35 3.00 .50	.30 2.40	.25 2.00	.20 1.60	225 1.25	325 .75	20 100	.20 .80
Edith Mason	10	4.00 5.00	3.50 4.50	3.50	3.00	2.50	2.00	1	50
dark blotch.  Eighth Wonder Smoky.	1		.3	0 .2	5			••••	
Ella Day	1	.25	.20	22	5			25	.20
Elrose	1	.30	.25	.20	225	325	425	35	.20
Emblem	1	.75	.65	.55	.45	.35	.25	15	.20
Emile Aubrun	10 100 1000 1	.75	*425 .60 4.00 35.00 .65 5.20	525 .50 3.25 30.00 .55 4.40	625 .40 2.50 20.00 .45 3.60	825 .30 2.00 15.00 .35 2.80	1225 .20 1.25 10.00 .25 2.00	Pg. 1M Qt. 15 100	.20 .80 3.00 .25 1.25
blotch.  Ethelyn Light orange prim.	100	320	420	520 .35		20.00	15.00	Pg. HM	.20
Eugene Lefebvre Rose pink, dark blotch.	10 100	220 .80	320 .60 5.00	420 .50 4.00		620	820 .25	Pg. 1M Qt.	.20 1.00 3.00
Evening Glory. Light rose, darker markings. Excellence. Early light red.	10 10 100 1000	.20 1.25 220 .80 5.00	225 1.00 320 .60 4.50 35.00	325 .75 420 .45 3.50 30.00	520 .35 2.50 20.00	525 .45 620 .30 2.00 15.00	625 .35 820 .25 1.50 10.00	20 Pg. 1M Qt.	.20 1.00 2.50
Fata Morgana	1 10 10 100	1.50 12.00 320 .60 4.00	1.25 10.00 420 .50 3.20	1.00 8.00 520 .40 2.40		.65 5.00 820 .25 1.50	.50 4.00 1020 .20 1.00	2 100 Pg. 1M Qt.	.25 6.00 .20 .80 2.00
Fire Glow	1	.35 .20 .50	.30 230 .45	.25 220 .40	320 .35	220 520 .25	320	25	.20
Salmon-red. Flaming Sword		220	420	520				Pg.	.20
Orange-scarlet. Fontaine. Light pink. Fuld's Favorite.	10 100	325 .70 	425 .60 3.20 230	525 .50 2.50 220				Pg. 1M Qt 25	.20 .80 2.00 .20
Rose lavender.  Gay Hussar  Salmon-orange.	10 10 100 1000	225	1.20 325 .80 5.00 45.00	425 .60 4.00 36.00	525 .45 3.00 27.00	725 35 2.00 18.00	1025 .25 1.25 10.00	50 1M Qt.	20 2.50 5.50
Gene Stratton Porter Late salmon-pink. Geraldine Farrar Light blue.	10 10 100	320	420 .50 425 .60 5.50	520 .40 525 .50 4.50				Pg. IM Pg. IM Qt.	.20 .80 .20 1.00 5.00
Giant NymphStandard commercial pink.	10 100	320 .50	420 .40 3.00 5	520 .30 2.50				Pg. IM Qt.	.20 .75 1.50

	Per	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Per	LETS
GlorianaGolden-salmon, beautiful.	10 100 1000	320 .50 3.50	420 .45 2.50 22.00	520 .35 2.00 16.00		820 .25 1.00 8.00	.20 .20 .70 5.00	1M Qt.	.20 .75 1.50
Gloriosa	10	.50 320 .50	.40 420 .45	.30 520 .35	620	820 .25	1020	25 Pg. 1M	.20 .20 .80
Golden Anniversary Yellow and pink.	100 1000 1 100 100	3.50	2.75 25.00 	2.00 18.00 1.00	1.50 12.00 .75 6.00 30.00	1.00 8.00 .50 4.00 20.00	.70 5.00 .25 2.00 18.00	Qt. 10 1M	.20 .20 10.00
Golden Brown Name describes it. Golden Cup	1	1.00	.80	.60	5.00			10	.50
Clear, deep yellow.  Golden Dream  Best late yellow. Standard		320	420 .50	520 .40	620	820	1020	Pg. IM	.20
commercial.  Golden Frills	100 1000	4.00	3.50 25.00 420	3.00 20.00 520		1.00 8.00	6.00	Qt. Pg.	3.00
Ruffled yellow, cerise lines in throat. Prim.	10 100 1000		3.00 24.00	2.00 16.00				IM Qt.	3.00
Name describes it. Prim.  Golden Snapdragon  Early cream and yellow.	1 10 1 10	1.60	230 1.20 225 1.20	225 .90 220 1.00	220 .70 320 .65	320 .50 420 .50	520 .35 520 .40	Pg. 1M	2.00
Prim.  Goldielocks	100 10	225 1.00	8.00 325 .75	7.00 425 .60	5.00 525 .45	4.00 625 .35	2.50 825 .30	Pg. 1M	.20
Gorgeous Rose-red. Graf Zeppelin	1	5.00	.60	.50		1.50	1.00	15	.20
Orange scarlet. Hamburg Pink	1	230	225	325			625	Pg.	.20
Large, bright pink. Harber Heavenly Blue Best light blue.	10 100	225 230	220 225	320 320 .65 5.00		820 .25 2.00	1020 .20 1.60	Pg. Pg. 1M Qt.	.20 .25 2.50 10.00
Heinrich Kanzleiter Early, dark red. Helen Howard		220 220	320 320	420 420	520	720	1020	Pg.	.20
Bronzy-buff.  Helen Jacobs.	10 100 1	.75	.65 5.00 1.00	.50 4.00 .75	.40 3.00	.25 1.50 .50	.20 1.00 .40	1M Qt. 13	1.50 3.00 .25
Salmon-pink.  Helen Phipps.  Somewhat like W. H. Phipps.  Helen Wills.	10 1 10 1	20	8.00 15 1.20 225	6.00 225 1.00 220	325 .75 320	3.50	2.50 420 .40 520	100 50 1M 30	1.50 .20 3.00 .20
Cream white.  H. C. Goehl	10 100	320	.80 4–.20	.60 4.00 520	.45 3.00 6–.20	.35 2.25 820	.30 1.50 1020	 Pg.	.20
White, dark red blotch.  Herbert Hoover	10 100 1	.60 4.00	.50 3.00 .30	.40 2.25 .20	.30	1.25	.20 1.00 4—.20	1M Qt. 25	1.50 3.00 .20
Cherry-rose.  Herbstzauber.  Orange-salmon, nearly self-color.  Hercules.	10 100 1	25.00	20.00	420 .45 4.00 16.00	.35 3.00 12.00	9.00	6.00	Pg. 1M Qt.	.20 1.50 3.00 2.50
Large, buff.  H. H. Groff  Dark salmon-red.	1	1.50	1.00	.75				10	20.00

	Per	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Bulb Per	
Highland Laddie Light rose and white High Nye Tall, old-rose. Cream throat.	10 10	325 .70 320 .50	425 .60 420 .40	525 .45 520 .30				Pg. IM Pg. IM	.20 1.00 .20 1.00
Hinemoa Deep rose, flaked chocolate. Hugo Eckener	1 10 1	1.00 8.00 .75	.80 6.40 .65	4.80 .50	.40	.30	.20	10	.20
Bright-red. Imperial Chimes Very dark crimson.	1			230	330	430		Pg.	.20
Indian Chief  Dark purplish-red.  Indian Summer.  Late, rosy-lavender	1 10 10 100	.20 1.60 220 .70 4.00	225 1.25 320 .60 3.00	325 .75 420 .50 2.50	520 .35 2.00			Pg. 1M Pg. 1M Qt.	.20 2.00 .20 1.00 2.50
Inspiration	1000 1 10 100	5.00	25.00 4.00 32.00	20.00 3.00 24.00	2.50 20.00 160.00	2.00 16.00 125.00		1 10 100	.50 4.00 <b>3</b> 0.00
IverniaIwa	1 10 100	.50 220 .70 4.00	320 .60	.30				Pg. 1M Qt.	.20 .90 1.50
Jacelia	1	.50	.40	.30	.20	220	320	20	.20
Jane Addams	10 100	230 1.20 10.00	225 1.00 8.00	325 .75 6.00	425 .50 4.00		*******	30 100 1M	.20 .40 3.50
Smoky, peach-pink.	1 10 100	4.00 32.00	3.20 25.00	2.80 20.00	.30 2.40 16.00	2.00 12.00	1.60 10.00	12 100 1M	1.25 10.00
Jap LadyLight purple. J. D. Oliver	1	.25	325	425 230			*******	15	.20
Late lavender.  Jean Du Tailles  Blotched pink.	10	220 .80	320 .60	420 .50				Pg. 1M	.20 1.50
Jenny LindLight salmon.	100 100 100	425	4.00 525 .40 3.00	3.50 620 .30 2.00	820 .25 1.60	1220	2020	Pg. 1M Qt.	.20 .80 2.50
J. H. McFarlandLight bronze.	1000	.50	.40	.30		8.00	6.00	15	.20
Joerg's White Large, cream-white.	10 100	225	220 .80 8.00	320 .65 6.00	425 .50 4.00	625 .40 3.00	725 .30 2.40	15 100 1M	.20 .90 8.00
J. T. McCutcheon John T. Pirie Mahogany-brown.	10 100 1000	225	220 420 .40 3.00 24.00	320 520 .30 2.40 19.00				Pg. Pg. 1M Qt.	.20 .20 .80 1.50
Jonkheer Van Tets Large, white.		1.50	1.25	1.00			•	*****	
Jubilee Large lavender.	1	.75	.60	.50	.40	.25		5	.20
King Arthur New lavender. King George	1	25.00	20.00	15.00	12.50 325			1 10 25	2.00 18.00 .20
Red, white throat.  King of Oranges Large, orange.	10	1.60	1.20 320 .60	1.00 420 .45	.80 520 .35	720 .25	820	Pg.	.65 .20 1.25
King of Reds	100		4.00	3.00	2.25	1.50	1.00	Qt. 10	4.00

	Per	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	BULE	
Kirchhoff's Apple Blossom Peaches and Cream.	10 100			325 .60 4.00			620 .30	Pg. 1M	.20 1.50
Kirchhoff's Violet	1	.20	230	220					
Violet.  Kunderd's Yellow Favorite Early yellow.	10	320	420 .50	520 .40				Pg.	1.00
Kunderd's Yellow Wonder Midseason, clear yellow.	100 10 100	4.00 320 .60 4.00	3.25 420 .50 3.25	2.40 520 .40 2.40				Qt. Pg. 1M Qt.	3.00 .20 .75 3.00
LaidleyPink and white.	1	.75	.60	.40	.30	.25	.20		
La Paloma Early, orange.	1 10 100	.50 4.00 20.00	.40 2.75 16.00	.30 2.00 12.00	.20 1.60 9.00	230 1.20 7.00	220 .80 4.00	12 100 1M	.25 1.25 8.00
Laughing Waters Commercial. Dark salmon.	1000 1 10 100	150.00 .20 1.60	120.00 230 1.20	100.00 220 .80 5.00	70.00 320 .60 4.00	50.00 420 .45 3.00	30.00 520 .35 2.00	Qt. Pg. 1M Qt.	14.00 .20 2.00 5.00
Lavender Bride	100	230 1.25	225 1.00	325 .75	425 .60	525 .45	625	20 100	.25
Lavender Rose Like the name.	1	1.50	1.00	.75					
Crange, purple blotch.	1	2.00	1.50	1.00	2 20	4 20		D	20
Lewis Dingman	10	1.60	2-30 1.20	220 .90 220	320 .60	420 .45	520 .35	Pg. IM	1.50
Very large lilac. Lilac Wonder	10	.20 1.50 220	1.20 320	.80 420				Pg. 1M Pg.	.20 2.00 .20
Early lavender.  Littlejohn  Rose-pink.	10 1 10	.70 .50 4.00	.60 .40 3.20	.45 .30 2.40	.25	.20		1M 10 1M	1.00 .20 10.00
London Smoke	10 100			525 .45 2.50				Pg. 1M	.20 1.00 2.00
LongfellowSalmon-pink, long spike.	100 100 100	320 .50 4.00	420. .40 3.00	520 .35 2.00	620 .30 1.60	820 .20 1.00	1220	Qt. Pg. 1M Qt.	.20 .75 2.50
Lorice	10 100	220 .70 4.00	320 .60 3.00	420 .50 2.50				Pg. 1M Qt.	.20 1.00 2.00
Los Angeles	1000	32.00 320 .60	24.00 420 .50	20.00 520 .40				Pg. 1M	.20
Loyalty	100	3.50	3.00	2.50 .25	.20	230	220	Qt. 10	1.50
Strong growing yellow.	10 100 1000	2.75 24.00	2.40 20.00 160.00	2.00 16.00	1.60 12.00 90.00	1.20 9.00 60.00	.80 5.00 40.00	100	1.50
Magna Blanca	1	2.00	2.00	1.00	1.00	.50	.50	2	.25
Magnificent	1	6.00	5.00	.50	.40	.30	.20	7	.25
Maid of Orleans New snow white. Mammoth White	1	6.00	5.00	4.00	3.00	2.00	.25	1	.50
Immense show white. My favorite.	10 100	6.00 45.00	5.00 40.00	4.00 32.00	3.25 25.00	2.50 20.00	2.00 15.00	100	3.00 25.00
Marie Kunderd	. 10	220	320 320 .60	420				Pg 1M	.20

	Per	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Bulb <i>Per</i>	
Marmora Smoky gray, fine.	1 10 100 1000	.20 1.60 10.00 80.00	.15 1.20 8.00 60.00	230 .80 6.00 50.00	220 .60 4.50 40.00	420 .40 3.50 30.00	520 .30 2.50 20.00	Pg. 1M Qt. Pk.	.20 2.50 8.00 60.00
Marnia Large, orange.	10 100 1000	325 .60 4.00 32.00	425 .50 3.00 24.00	525 .40 2.40 19.00				Pg. 1M Qt. Pk.	.20 .75 2.00 12.00
Mary Elizabeth New ruffled white.	1	15.00	12.00	10.00			12 20	1 D.,	1.00
Mary Frey Early lavender.	10 100		320 .60 4.50	420 .50 3.50	520 .35 2.40	820 .25 1.60	1.00	Pg. 1M Qt.	.20 2.00 6.00
Mary Jane		230	225	220	325	425	525	20	.20
Maurice Fuld		230	225	220	*******			20	.20
Melissa	1	.50	.40	.30			******	10	.25
Mibloom	1 10 100	2.00	.20 1.60 12.00	230 1.20 9.00	330 .90 7.00	430 .70 5.00		20 100	.25 1.00
Milady Imogene Fine florist white.	10	225	330 .70	325 .60		*******	******	Pg. 1M	.20 2.00
Millionaire	10	230 1.20 220	225 .90 325	220 .70 525	725	820	1020	Pg. 1M Pg.	.20 2.00 .20
Finest light lavender.	10 100 1000	.90 7.00	.80 5.50	.50 4.00 32.00	3.00 24.00	.25 2.00 16.00	1.60	100 1M Qt.	3.00 10.00
Miss Bloomington Early, clear yellow.	1 10	.50 4.00	.40 3.20	.30 2.40		.20	2 <b>-</b> .20	25 1M	.20 5.00
Miss DesMoines	1 1 1	.40	.30 .20 1.50	.20 .15 1.20	.80	.50	.35	10	.25
Tyrian rose.  M. M. Sulley	1 10	.20 1.60	.15 1.20	.10 .80		*******			
Mongolia	10 10 1	3.00	2.50	225 .80 2.00	220 .70	420 .45	520 .35	Pg. IM	2.00
Deep salmon with darker bloto Moorish King	1	4.00	3.00	2.50	*******			1	.75
Morocco	10	.50 3.50	.40 3.00	.30 2.00	.25 1.50	225 1.00	220	6 100	2.00
Mother Machree	100	.60 4.50 35.00	3.50 30.00	.30 2.50 20.00	1.80 15.00	1.20 10.00 80.00	225 .70 8.00	15 100 1M	.35 1.50 10.00
Mrs. Anna Pfitzer Finest cream. Mrs. Calvin Coolidge	1000 1 10	1.00 8.00 225	.80 6.50 220	.60 5.00 325	.45	.30	.25 2.00	10 20 25	.50 .90 .20
Ruffled, light salmon rose.	10 100	1.00	.80 6.00	.60 4.50				1M	5.00
Mrs. Chas. A. Stevens Mallow purple.	1			.50	.40	30			
Mrs. Ella Morrison	10	325	425 .60	525 .50				Pg. 1M	.20 1.50
Mrs. F. C. Hornberger Late pure white.	100 100 100	225 .80 5.00	3.25 220 .70 4.00	2.40 325 .60 3.00	425 .45 2.00	825 .30 1.40	1020	Pg. 1M Qt.	.20 1.00 4.00

	Рег	No. 1	No. 2	No. 3	No. 4	No.5		Bulb Per	
Mrs. F. C. Peters Fine late lavender.	10 100 1000	320 .60 3.75	420 .50 3.00 25.00	520 .40 2.25 18.00				Pg. 1M Qt.	.20 .75 1.50
Mrs. Gertrude Pfitzer Medium blue.	10	.75 6.00	.60 4.50	.40 3.60	.35 2.80	.25 2.00	.20	100	.20
Mrs. H. A. Caesar Light lavender. Mrs. L. S. Schweppe Dark rose, darker blotch.	10 10 100	225 1.00 320 .60 3.50	220 .80 420 .50 3.00	325 .60 520 .40 2.40	620 .30 2.00	820 .25 1.25	1020	Pg. Pg. 1M	.20 .20 .75
Mrs. Leon Douglas	10 100 1000	320 .50 3.75 25.00	420 .40 3.00 20.00	620 .30 2.40 18.00	820 .25 1.80 12.00	1.20 1.20 9.00	.80 20–.20 .80 6.00	Qt. Pg. IM Qt.	1.50 .20 .75 1.50
Mrs. Paul Dieball Deep salmon.	1	.25	.20	225	325	525	825	20	.20
Mrs. P. W. Sisson Fine light pink.	10 100 1000	320 .60 4.00 30.00	420 .50 3.00 24.00	520 .40 2.50 20.00	620	1020 .20 1.00 8.00	.80 6.00	Pg. 1M Qt. Pk.	.20 .75 2.00 12.00
Mrs. S. A. Errey Large, salmon orange.	1 10 100	.40 3.50 24.00	.30 2.50 20.00	.20 1.75 15.00	.15 1.20 12.00	220 .80 7.00	320 .50 4.00	15 100 1M	.30 2.00 15.00
Mrs. Stanleigh Arnold Phlox pink and purple. Mrs. T. E. Langford	1	.75 5.00	.60	3.00	2.50	2.00	1.50	5 1	.50
Peaches and Cream, yellow throat.	10 100	40.00	32.00	24.00 320	20.00 520	16.00 125.00 820	12.00 100.00 1220	10 100	4.00 30.00 .20
Mrs. Van Konynenburg Popular medium blue.	10 100	1.25 6.00	.90 5.00	.60 3.60	.40	.25 1.60	1.00	Pg. 1M	1.80
Mrs. Willard Richardson Early dark red.	10 100 1000	325	425 .60 3.25 25.00	525 .50 2.50 20.00	625 .40 2.00 15.00	820 .25 1.50 12.00	1020 .20 1.00 8.00	Pg. 1M Qt.	1.00 2.00
Nancy Hanks	10 100 1000	325	425 .55 3.00 24.00	525 .45 2.40 19.00		1020 .20 1.20 9.00	.80	Pg. 1M Qt.	.20 .80 2.00
Netherland Prince Very large, tall, dark salmon.	1	2.00	1.50	1.00				5	.50
Nyora Exhibition salmon, dark blotch	1 n.	.75 225	.60	.50	.40	520	620	10 35	.50
OctoberOld-rose flaked darker. OdalisqueBeautiful cream white, scarlet	10 1 blotch.	1.00 1.00	.80	.60	.45	.35			
Olive Goodrich	10 100	320 .60 4.00 220	420 .50 3.20	520 .40 2.40	620 .30 2.00	820 .25 1.20	.20 .80	Pg. 1M Qt.	.20 1.00 2.00
Oneta. Large, orange. Opalescent. Nice light lavender.	10 10 100	.80 420 .45 3.50	320 .65 520 .40	420 .50 620 .35	520	620	820 .25	Pg. 1M Pg. 1M	.20 2.00 .20 .75 1.50
Oraflame	1000	25.00	230	225	220	320	520	Qt. Pg.	.20
Orange and gold.	10 100	1.50 10.00	1.25 8.00	1.00 7.00	.80 6.00	.50 4.00	.40 2.00	1M Qt.	2.00
Orange Butterfly Orange prim., many open.	10 100	.20 1.20 7.00	230 .90 5.50	220	320	520 .40	720 .25	35 1M	.20 5.00
Orange Fires	1	.50	.40	.30	.25	.20	220	15	.20

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Orange Flame	Per	No. 1 325	No. 2 320	No. 3 420	No. 4	No. 5	No. 6	Per Pg.	.20
Ruffled scarlet.	10	.70	.60	.50				1M	1.00
	100	4.00	3.50 25.00	3.00				Qt.	2.00
Orange Gold	1	.50	.40	.30	.25	.20		10	.25
Orange Lily	1 10	1.00	.80	.60 4.50	.50 4.00	.40 3.50	30 2.50	5 100	.50 7.00
Orange QueenStandard commercial light	10	425 .55	525 .45	625				Pg. 1M	.20 .75
orange.	100 1000	3.50	3.00	2.50 18.00				Qt.	1.50
Osalin	10	220 .75	320 .60	420 .50	520 .35		1020	Pg. 1M	.20 .75
Our Salastian	100	4.00	3.00	2.40	1.80	1.20	.80	Qt.	1.50
Our Selection	1 10	3.50	3.00	2.50					
Pansy	10	320 .60	420 .50	520 .40	620	8–.20 .25	10. <del>-</del> 20 .20	Pg.	.20 .75
	100	3.50	3.00	2.40	2.00	1.25	.80	Qt.	1.50
Patricia Carter	10	.20 1.20	225 .90	325 .70				15	.20
Pauline Kunderd Light rose pink.	ĺ	1.00	.80	.60			.20	5	.20
Paul Pfitzer	10	235	325	425	525	625	825 .30	40	.20
Reddish purple.	100	1.00	.75 6.00	.50 4.50	.45 4.00	.35 3.00	2.40	lM Qt.	15.00
7	1000		50.00	40.00	30.00	25 00	20.00		20
Peace	10		420 .40	520 .30				Pg. 1M	.20 .75
	100		3.00	2.40				Qt.	1.50
Pearl of California La France pink. Many open.	10	230 1.20	225 .90	220	320 .60	420 .40	520 .30	Pg. 1M	4.00
	100	10.00	8.00	6.00	4.00	3.00	2.00		
Persia	10	425 .55	525 .45	625	8–.25 .30	1025 .25	1525	Pg. IM	.20 .75
J - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -	100		3.00	2.50	1.80	1.20	.80	Qt.	1.50
Pfitzer's Fortuna	1000	.50	20.00	17.00	12 00	9.00	5.00	6	.25
Large, soft yellow.									
Pfitzer's Triumph Wonderful salmon red.	10	.20 1.20	225 .90	220 .70				Pg. 1M	.20 5.00
Philip Breitmeyer	100	10.00	8.00 .40	5.00	.25	.20		10	.20
Rose lavender.									
Picardy	1 10	10.00 80.00	8.00 64.00	6.00 48.00	5.00 40.00	3.50 25.00		1 10	1.00 8.00
Pink Delight	100	.40	.35	.30	300.00	200.00	220	100 15	60.00
Soft rose pink.							2 .20		
Pirate	1 10	5.00 40.00	4.00 32.00	3.00 24.00	2.50	2.00 16.00		10	.50 4.00
	100		220		4 25	125.00			
Pompeian Beauty  Deep rose. Red and white in	10	225	.80	325 .60	425 .50	625 .35	825 .25		
throat.	1								20
Pond Lily	1	.60	.50	.40				10	.20
Pres. Harding	10		425 .60	525 .50				Pg. IM	.25 .75
Deep American Beauty.	100		3.50	2.50				Qt.	1.50
Pres. Lincoln	1	1.50	1.25	1.00				1	.25
Pretty Pink	1	.40	.35	.30	.25	.20	220	20	.20

	Per	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Bulb <i>Per</i>	
Pride of Portland Large, rose salmon, white thro Pride of Wanakah Fine lavender rose.	10 100	320 .50	.35 420 .45 3.50	.30 620 .35 2.40	722 .30 1.75	820 .25 1.00	1220	100 100 Pg. 1M Qt.	.15 1.00 .20 .70 2.00
Primrose Princess Light yellow. Prince of India Smoky, red feather in throat. Prof. Van Slogteren	1000 1 10 10	20 1.50 225 	25.00 230 1.20 220 .80 1.50	19.00 220 .80 325 .60 1.00	12.00	8.00	6.00	30 1M Pg.	.20 2.50 .20
Beautiful soft pink.  Purest of All  Fine white.	10 100 1000	220	320 .60 4.00 32.00	420 .45 3.00 24.00	725 .35 2.25 18.00	820 .25 1.50 12.00	1520 1.00 8.00	Pg. 1M Qt.	.20 .75 2.50
Purple Glory Popular maroon.	10 100	320 .55 4.00 220	420 .45 3.25 320	520 .35  420	620 .30 2.00	820 .25 1.50	.20	Pg. 1M Qt. Pg.	.20 1.50 2.50 .20
Purple Queen	10 10	.70 225 1.00	.60 220 .80	.50 325 .60				IM Pg. IM	1.50 .20 1.50
Queen of Bremen Lavender pink prim. Queen of Orange	10	320	.20 420 .50	225 1.25 520 .40	220 .80 620 .30	420 .60 1020 .20	620 .30 1220	35 1M Pg. 1M	.20 2.00 .20 1.00
Ramasses	100	4.00 6.00 1.00	3.25 5.00 1.00	2.50 4.00 1.00	2.00 3.00 1.00	1.20 2.50 1.00	.80	Qt. 3 No	2.50 1.00
Medium light salmon.  Ravenna  Dark purplish red.  Reah	1 10	.40	.35 2.80 320	.30 2.40 420	.25 2.00 520	.20 1.60	220	15 1M Pg.	.20 10.00 .20
Red Cardinal Red, white throat. Red Fire	1	.50 320	.40 420	.30 520	620	820	1020	15 Pg.	.20
Red Glory	10 100 1 10 10	.60 .20 1.60 1.00	3.25 230 1.20	.40 2.50 220 .90	.30 2.00 320	.25	.20 .80 	1M Qt. 15 1M 3	.75 2.00 .20 10.00 .20
Red Lory				.30	.25	.20	220	15	.20
Reflection White, scarlet blotch. Remarkable. Early cherry rose. Renown. Cream white.	10 10 1		.20 1.60 .30	320 .60 225 1.20 .25	420 .40 325 .70	620 .30 425 .50	820 .25 625 .30	Pg. 1M Pg. 1M 10	.20 1.50 .20 2.00 .20
Ruffled red, cream and yel-	1 10	.25 2.00	.20 1.60	230 1.20	330 .80	325 .60	525 .40	15 1M	.20 8.00
low. Rev. Ewbank. Early light blue. Rideau	10 100 1	1.00	320 .60 3.25 1.00	420 .50 2.50 1.00	520 .40 2.00 1.00	820 .25 1.25 1.00	.80 1.00	Pg. 1M Qt. No	.20 .75 2.00 Bts.
Smoky salmon.  Rippling Waters. Cream. Rita Beck. Late, light pink. R. J. Kunderd. Fire red.	. 1 10 10	.50 4.00  320 .55	.40 3.20 325 .75 420 .45	.30 2.40 425 .60 520 .35	525 .40	825 .30	220 .80 1025 .25	10 20  Pg.	.25

	Per	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Bulb <i>Per</i>	
Roderick Dhu	10	.20 1.50	230 1.20	220 .80				20 1M	.20 1.50
Roi AlbertBeautiful smoky.	10	.75 6.00	.65 5.00	.50 4.00	.40 3.00	.30 2.00	.20 1.50	10	.25
Romance	10 100	320	420 .45 3.25	520 .35 2.50				Pg. 1M Qt.	.20 .75 1.50
Rosabella	1000	5.00	25.00 4.00	20.00					
Rose Ash	10	325 .60	425 .50	525 .40				Pg.	.20 .50 1.50
Rose MistOld rose and buff.	100	325	3.00 425 .50	2.50 6–.25 .40	825	820	1220	Qt. Pg. 1M	.20 1.00
Rose Mulberry	100	4.00 325	3.25 24.00 425	2.50 20.00 525	2.00	9.00	6.00	Qt. Pg.	2.50
Name describes it.	10 100	.75 6.00	.65 5.00	.55 4.00				1M Qt.	1.50 3.00
Royal Lavender  Deep lavender.	1 10 100	.25 2.00 15.00	.20 1.60 12.00	230 1.20 9.00	225 .90 7.00	220 .75 5.00	420 .60 3.50	12 1M Qt.	8.00 25.00
Royal Purple	1000	120.00	95.00	72.00	56.00 325	40.00 425	28.00 725	25	.20
Violet purple.  Ruffled Gold	. 1	.25	.20	225 1.25	.75 325 .75	.60 620 .30	.30 8–.20 .25	lM Pg.	.20
Ruffled Splendor  Deep salmon rose.	1	.50	.40	.30		225	320	15	.20
Ruth Huntington Dark lilac, darker markings.	10 100	325	425 .60 3.25	525 .50 2.50			.80	Pg. 1M Qt.	1.00 2.00
Sacajawea	10 100	320	420 .50 3.25	520 .40 2.50	620 .30 2.00	820 .25 1.00	1220	Pg. 1M Qt.	.20 .75 2.00
<b>St. Thomas</b>	10	325 .60	425 .50	525 .40				Pg.	.20 .75
Salbach's Orchid Light rose.	1	6.00	5.00	4.00	3.00	2.00	1.00	5	1.00
Salbach's Pink	1	.50	.40	.30	.25	.20	225	10	.20
San Francisco	10	225	325	425	320 .60 525	420 .40 825	620 .30 1225	15 Pg.	.20
Saraband	10 100	1.00	.80	.60	.40	.30	1.25	IM	2.00
Scarlet Bedder	10 100	220	320 .60 5.00	420 .50 4.00	620 .35 3.00	820 .25 2.00	1.00	Pg. 1M Qt.	.20 .80 3.00
Scarlet KingLarge red.	1		.65	.55			.25	10	.20
Scarlet Wonder	10	320 .50	420	520				Pg.	.20
Schwaben Girl	100 1000	3.20 25.00 3.00	2.50 20.00 2.50	1.90 15.00 2.00	1.50	1.00	.75	Qt.	2.50
Pure pink. Senorita	1	.25	.20	230	330	425	520	25	.20
Large, red and yellow.  Sidney Plummer	10 100	2.00 14.00	1.60 12.00 420	1.20 8.00 520	.80 6.00 6–.20	4.00	3.00	1M Pg.	9.00
Yellow tinged pink.	10 100		.40	.30 2.50	.20 2.00			IM Qt.	.50 1.50

	Per	No. 1	No. 2	No. 3	No. 4	No. 5		Bulb Pei	LETS
Spirit of St. Louis Orange buff.	10	220 .90	320 .65	420 .45				Pg. 1M	.20 5.00
Spray of Gold	1 10 100	2.00 16.00	1.75 14.00	1.50	1.25 10.00 75.00	1.00 8.00 60.00	.75 6.00 50.00	1 10 100	.25 1.50 12.00
Star of the Sea Large, reddish orange.	10	.20	225 1.25	220 1.00				Pg.	.20
Stuttgardia Orange red.	1	.60	.50	.40		.20	2- 20	6	.20
Sulphur Frills Ruffled sulphur yellow.	10 100	320 .50 3.50	420 .40 2.75	520 .30 2.00	620 .20 1.50			Pg. 1M Qt.	.20 .60 1.50
Sultan Deep rose red.	1 10	5.00 40.00	4.00 32.00	3.00 24.00	2.00 16.00	1.00 8.00		1 10	.50 3.00
Sunnymede Orange.	10 100	325 .70 4.00	425 .60 3.25	525 .50 2.50				Pg. 1M	.25
Sunshine Girl Early clear geranium pink.	1 10	1.50 12.00	1.25 10.00	1.00 8.00	.75 6.00	.60 4.00	.40 3.00	10	.35
Sweeter Seventeen		225	220	320				Pg.	.20
Sweet Rose	10 100	220	320 .45 3.00	420 .35 2.40	620 .30 1.60	1020 .20 1.20	.80	Pg. 1M	.20 1.00
<b>Sword of Mahomet</b> Smoky brown.	10 100	225 1.25 8.00	220 1.00 7.00	325 .70 5.00				Pg. 1M	3.00
Taro  Deep cerise.	10 100	320 .60 4.00	420 .50 3.25	520 .40 2.50		•••••		Pg. 1M Qt.	.20 .75 1.50
Taurus Purple violet prim.	10 100	325 .65 5.00	425 .55 4.00	525 .45 3.00	725 .35 2.00	8–.25 .30 1.50	1025 .25 1.00	Pg. 1M Qt.	.20 .75 1.50
T. A. Weston  Deep salmon rose.	1 10	.25 2.00	.20 1.60	225 1.20	325 .75	525 .50	825 .30	Pg. IM	.20 1.50
Temblor		225	220	320				Pg.	.20
The Orchid Orchid prim.	10 100	325	320 .60 5.00	425 .50 3.50	525 .40 2.40	825 .30 1.60	1.00	Pg. IM Qt.	.20 2.00 5.00
The President Light red.	10	.15 1.00	220 .80	320 .60				Pg.	.20 2.00
Thomas A. Edison Ruffled deep red.	1	1.50	1.25	1.00	.75	.50		2	.25
Tobersun	1 10	.50 4.00	.40 3.20	.30 2.40	.25 2.00	.20 1.60	220 .80	10 1M	.25 10.00
TroubadourLarge, clear purple.	1	.40	.35	.30	.25	.20			
Tycko Zang	10	320 .60	420 .50	520 .40				Pg. IM	.20 .75
<b>Veilchenblau</b> Fine dark blue.	10 100	225 1.10 10.00	220 .80 8.00	320 .65 6.00	420 .45 4.40	520 .35 · 3.20	620 .30 2.40	15 100 1M	.20 .60 5.00
Veiled Brilliance Large pink veined gray.	10 100	230 1.25	220 1.00 7.00	325 .75 5.00				Pg. 1M	.20 2.50
Velvet Diamond Velvety red.	1		.40	.30	.25	.20	220	10	.20

Victor	1	.35	30	.25		225	220	10	.20
Violet Prince  Deep red violet.	10	225 1.00	2 <b>20</b> .80	325 .60	4. <b>-</b> 25	625 .35	825 .30	Pg. 1M	.20 2.00
Virginia Lou		225	220	320				Pg.	.20
Waban		320	420	520				Pg.	.20
Reddish orange.	10	.60	.50	.40				1M	1.50
readistrorange.	100	4.00	3.25	2.50					
Wasaga	1	10.00	10.00	10.00	10.00			1	2.00
Capucine buff.	•		20.00	. 0.00	. 0.00				
Wawasee			220	325				Pg.	.20
Pink and red flaked.	10		.80	.60				1M	2.00
W. H. Phipps		325	425	625	825	1225	2025	Pg.	.20
Late pink, wonderful.	10	.60	.50	.40	.30			1M	.80
	100	4.00	3.20	2.40		1.25	.90	Qt.	3.00
	1000	32.00	24.00	19.00		10.00	6.00		
Wm. Booth	1	.25	.20	225				15	.20
Purplish rose.		2 25	4 25	c 25				D	20
W. G. Badger	10	325	425	525			*******	Pg.	.20
Salmon pink.	10	.60	.50	.40 425			1025	IM Da	.70
Wonderful  Deep rose, red blotch.	10			.60			1027	Pg. 1M	.80
Wuertembergia	10	6.00	5.00	4.00	3.00	2.00		1	.50
New wonder scarlet with	10	48.00	40.00	32.00	24.00	16.00		10	4.00
white throat.	10	40.00	40.00	12.00	24.00	10.00		10	1.00
Yellow Perfection	1	.75	.60	.50	.40	.30	.20	10	.60
Large, yellow.				***	, , ,	.,,			
Yvonne		325	425	525				Pg.	.20
White, cerise spot.	10	.70	.60	.50				1M	1.50
	100		4.00	3.00					********

When there is a figure before prices (as 3-.20, 4-.20 etc.) it means three bulbs for .20 or four bulbs for .20, as the case may be.

### COLLECTIONS

At these very special prices there can be no changes in the sets as listed and there are no further discounts except that on orders of \$25.00–\$50.00 I will give a bulb of a Palmer Seedling No. 257A1, value \$5.00, FREE. This is called an Improved Jenny Lind, a beautiful rose pink seedling. On orders of \$50.00–\$100.00 I will give a large bulb of either Sultan or E. Robson. On orders of \$100.00 or over from this list I will give you  $10^{\circ}_{c}$  extra in bulbs and a No. 1 bulb of Hercules. These offers are for **CASH WITH ORDER**. Collections are numbered. Order by number.

No. 1. 100 assorted bulbs, 1 to 2 inches in diameter in at least 40 varieties, all good ones. This collection contains many different shades of red, pink, blue, orange, yellow, smoke, white and lavender. If you prefer certain colors or want certain colors left out I can make up the collection in that way. There are many different types of blooms including both plain and ruffled petals. I do not believe there is as good a collection of gladiolus sold by anyone at anywhere near the price. The varieties are not labeled as to name. Have sold a great many of these collections to friends of people who had bought them before. Have had many repeat orders and fine reports on this collection. 100 for \$3.00; 50 for \$1.75; 25 for \$1.00. All prepaid.

No. 2. Collection at same prices as above but contains only primulinus varieties and about

30 kinds and of course a smaller number of colors.

No. 3. Collection containing at least 45 varieties, many of them the same as in No. 1 collection but with quite a number of higher priced varieties also. A fine assortment, \$5.00 per 100; 50 and 25 at the same rate.

No. 4. Collection contains 50 varieties or more including many of the finest exhibition sorts that sell for 50 cents each and up. No collection can be any better than this one. \$10.00

per 100; 50 and 25 at same rate.

All the bulbs in the above collections are guaranteed healthy and to give good bloom if given good ordinary care and if not affected by conditions beyond my control. But they are not labeled as to name. If labeled they would cost several times the price asked.

No. 5. 5 No. 2 Taro, 5 No. 2 Richard Diener, 5 No. 3 Rev. Ewbank, 5 No. 2 Scarlet Wonder, 5 No. 1 Olive Goodrich, 5 No. 2 Kunderd's Yellow Wonder, 5 No. 1 Osalin, 5 No. 2 Romance. 5 No. 2 Mrs. Willard Richardson, 5 No. 2 Emile Aubrun. (50 bulbs.) Value \$2.65 for \$2.15.

No. 6. 5 No. 2 Mrs. Schweppe, 5 No. 1 Orange Queen, 5 No. 2 Crimson Glow, 5 No. 2 Mrs. Peters, 5 No. 2 Persia. 5 No. 2 Opalescent, 5 No. 3 Sidney Plummer, 5 No. 2 St. Thomas, 5 No. 2 Annie Laurie, 5 No. 2 Giant Nymph. (50 bulbs.) Value \$2.20 for \$1.80.

No. 7. 5 No. 2 Carolus Clusius, 5 No. 1 Apricot Glow, 5 No. 2 Blue Torch, 5 No. 1 Marnia,

No. 7. 5 No. 2 Garolus Clusius, 5 No. 1 Apricot Glow, 5 No. 2 Blue Torch, 5 No. 1 Marnia, 5 No. 1 Mrs. Whitcomb, 5 No. 2 Dr. Bennett, 5 No. 2 Cardinal Prince, 5 No. 2 Dorcas Aldrich, 5 No. 2 Iwa, 5 No. 3 Herbstzauber. (50 bulbs.) Value \$2.94 for \$2.30.

No. 8. 5 No. 1 Blanche Bollinger, 5 No. 2 B. L. Smith, 5 No. 2 Red Fire, 5 No. 2 Mrs. Ella Morrison, 5 No. 2 Pride of Wanakah, 5 No. 1 Gold Eagle, 5 No. 2 Lorice, 5 No. 2 Purest of All, 5 No. 2 Lilac Wonder, 5 No. 2 Tycko Zang. (50 bulbs.) Value \$2.76 for \$2.10.

No. 9. Collections No. 5, 6, 7, 8 above, value \$8.35 for \$7.85. (200 bulbs.)

No. 10. 5 No. 2 Charles Dickens, 5 No. 1 High Nye, 5 No. 2 Kunderd's Yellow Favorite, 5 No. 2 Anthony Zonker. 5 No. 2 Mrs. Sisson, 5 No. 2 W. G. Badger, 5 No. 2 Rose Mist, 5 No. 1 Kirchhoff's Ruby, 5 No. 2 Peace, 5 No. 2 Excellence. (50 bulbs.) Value \$2.75 for \$2.10.

No. 11. 5 No. 1 Antonia Antonette, 5 No. 2 Mary Frey, 5 No. 2 Mrs. Douglas, 5 No. 2 Gloriana. 5 No. 1 Golden Dream, 5 No. 2 London Smoke. 5 No. 2 Mrs. Hornberger, 5 No. 2 Grange Flame, 5 No. 1 Copper Bronze, 5 No. 2 Purple Glory. (50 bulbs.) Value \$2.86 for \$2.20.

No. 12. 5 No. 2 A. B. Kunderd, 5 No. 3 A. E. Kunderd, 5 No. 2 Paul Pfitzer, 5 No. 2 Capt. Bovnton, 5 No. 2 Ethelyn. 5 No. 1 Golden Frills, 5 No. 2 Yvonne, 5 No. 2 Fontaine, 5 No. 2 J. T. McCutcheon, 5 No. 2 Reah. (50 bulbs.) Value \$2.88 for \$2.25.

No. 13. 5 No. 2 W. H. Phipps, 5 No. 1 Queen of Orange, 5 No. 3 Saraband, 5 No. 2 R. J. Kunderd, 5 No. 3 Berty Snow, 5 No. 2 Gene S. Porter, 5 No. 2 Nancy Hanks, 5 No. 2 Helen Phipps, 5 No. 2 J. T. Pirie, 5 No. 2 H. C. Goehl. (50 bulbs.) Value \$2.96 for \$2.35.

No. 14. Collections No. 9 and 14 above, value \$8.90 for \$8.25. (200 bulbs.)

No. 15. Collections No. 9 and 14 above, value \$8.90 for \$8.25. (200 bulbs.)

No. 16. Collections No. 9 and 17. Above, value \$8.90 for \$8.25. (200 bulbs.)

assortment at the price anywhere. You will get more garden pleasure out of this than you can get in any other way.

No. 16. 5 No. 2 Aflame, 5 No. 2 Betty Nuthall, 5 No. 2 Loyalty, 5 No. 2 Marmora, 5 No. 2 Mrs. Errey, 5 No. 2 King George, 5 No. 2 Mammoth White, 5 No. 2 Mother Machree, 5 No. 2 Minuet, 5 No. 2 La Paloma. (50 bulbs.) Value \$12.06 for \$7.50. A wonderful collection for the

No. 17. 5 No. 2 California, 5 No. 2 Cara Mia, 5 No. 2 Geraldine Farrar, 5 No. 2 Golden Snapdragon, 5 No. 2 Jean du Taillis, 5 No. 2 Indian Summer, 5 No. 3 Sacajawea, 5 No. 1 Salmon

Glow, 5 No. 2 Ruth Huntington. (50 bulbs.) Value \$3.83 for \$3.15.

No. 18. 1 No. 2 Bill Sowden, 1 No. 3 Fata Morgana, 1 No. 3 Sultan, 1 No. 3 Salbach's Orchid. 1 No. 5 Edith Robson, 1 No. 5 Wurtembergia, 1 No. 3 Sunshine Girl. Value \$15.75 for \$10.00.

- No. 19. Bulblet Collection. 2 Bill Sowden, 2 Fata Morgana. 1 Sultan, 1 Salbach's Orchid, 1 Edith Robson, 1 Wurtembergia, 5 Mammoth White, 10 Sunshine Girl. Value \$2.90 for \$2.00 net.
  - No. 20. AFLAME, 2 No. 2, 4 No. 3, 5 No. 5, 12 No. 6, 50 bts. for \$1.00.
  - No. 21. AIDA, 1 No. 1, 3 No. 3, 3 No. 4, 6 No. 5, 20 bts. for \$1.00.
  - No. 22. APRICOT GLOW. 3 No. 1, 5 No. 2, 10 No. 4, 10 No. 5, 10 No. 6, 100 bts. for \$1.00.
  - No. 23. APRICOT GLOW, 10 No. 1 and 2, 100 No. 4, 250 No. 5, 1 qt. bts. for \$5.00.
  - No. 24. BERTY SNOW, 2 No. 2, 4 No. 3, 5 No. 4, 8 No. 5, 6 No. 6, 20 bts. for \$1.00
  - No. 25. BERTY SNOW, 3 No. 2, 50 No. 3, 100 No. 4, 250 No. 5, 1 qt. bts. for \$10.00.
  - No. 26. BETTY NUTHALL, 2 No. 1, 2 No. 3, 2 No. 4, 6 No. 5, 50 bts. for \$1.00.
  - No. 27. BETTY NUTHALL, 5 No. 1, 50 No. 4, 100 No. 5, 500 bts. for \$7.00.

  - No. 28. BILL SOWDEN, 1 No. 3, 3bts. for \$1.00.
  - No. 29. BLEEDING HEART, 1 No. 2, 1 No. 3, 2 No. 6, 6 bts. for \$1.50.
  - No. 29a. BRIGHT WINGS, 1 No. 3, 1 No. 4, 2 No. 5, 5bts. for \$3.00.
  - No. 30. CARA MIA, 1 No. 1, 2 No. 3, 6 No. 4, 4 No. 5, 25 bts. for \$1.00.
  - No. 31. CARA MIA, 2 No. 2, 25 No. 4, 100 No. 5, 500 bts. for \$5.00.
- No. 32. CAROLUS CLUSIUS. 3 No. 1, 5 No. 3, 6 No. 4, 10 No. 5, 10 No. 6, 100 bts. for \$1.00.
- No. 33. CAROLUS CLUSIUS, 10 No. 2, 25 No. 3, 100 No. 4, 250 No. 5, 1 pt. bts. for \$6.00.
- No. 34. CHARLES DICKENS, 2 No. 2, 6 No. 3, 8 No. 4, 12 No. 5, 19 No. 6, 100 bts. for \$1.00.
  - No. 35. CHARLES DICKENS, 4 No. 2, 25 No. 3, 250 No. 5, 1000 bts. for \$3.75.
  - No. 36. DR. NELSON SHOOK. 2 No. 2, 5 No. 3, 6 No. 4, 20 No. 5, 100 bts. for \$1.00.

- No. 37. EMILE AUBRUN, 4 No. 2, 10 No. 3, 8 No. 5, 150 bts. for 95 cents.
- No. 38. EMMA, 1 No. 3, 2 No. 5, for \$1.00.
- No. 39. GAY HUSSAR, 3 No. 2, 4 No. 3, 5 No. 4, 10 No. 5, 25 bts. for \$1.00.
- No. 40. GOLDEN ANNIVERSARY, 1 No. 3, 2 No. 5, for \$1.35.
- No. 41. GOLDEN DREAM, 5 No. 1, 5 No. 3, 20 No. 5, 200 bts. for \$1.00.
- No. 42. GOLDEN DREAM, 10 No. 1, 50 No. 2, 100 No. 3, 500 No. 6 for \$7.00.
- No. 43. HELEN JACOBS, 1 No. 3, 2 No. 5 for \$1.00.
- No. 44. HELEN PHIPPS, 2 No. 2, 2 No. 3, 4 No. 6, 25 bts. for \$1.00.
- No. 45. HERCULES, 1 No. 1, 1 No. 5, 2 bts. for \$25.00.
- No. 46. JANET, 1 No. 2, 5 No. 5, 25 bts. for \$1.25.
- No. 47. KING ARTHUR, 1 No. 3, 1 No. 5, 5 bts. for \$25.00.
- No. 48. LA PALOMA, 1 No. 2, 2 No. 4, 5 No. 5, 12 bts. for \$1.00.
- No. 49. LA PALOMA, 5 No. 1, 25 No. 4, 100 No. 5, 500 bts. for \$10.00.
- No. 50. LOYALTY, 1 No. 1, 2 No. 3, 5 No. 5, 10 bts. for \$1.00.
- No. 51. LOYALTY, 5 No. 2, 25 No. 3, 50 No. 5, 500 bts. for \$10.00.
- No. 52. MAMMOTH WHITE, 1 No. 3, 2 No. 5, 5 bts. for \$1.00.
- No. 53. MAMMOTH WHITE, 2 No. 2 for \$1.00.
- No. 54. MAMMOTH WHITE, 5 No. 2, 50 No. 5, 250 bts. for \$12.50.
- No. 55. MARMORA, 2 No. 2, 4 No. 4, 8 No. 5, 50 bts. for \$1.00.
- No. 56. MARMORA, 10 No. 2, 25 No. 3, 100 No. 4, 250 No. 5, 1 pt. bts. for \$15.00.
- No. 57. MINUET, 2 No. 1, 5 No. 3, 5 No. 4, 25 No. 5, 50 bts. for \$1.00.
- No. 58. MINUET, 10 No. 2, 25 No. 4, 100 No. 5, 1000 bts. for \$5.00.
- No. 59. MISS BLOOMINGTON, 1 No. 2, 1 No. 3, 3 No. 5, 25 bts. for \$1.00.
- No. 60. MOTHER MACHREE, 1 No. 2, 2 No. 5, 15 bts. for \$1.00.
- No. 61. MOTHER MACHREE, 5 No. 2, 5 No. 3, 50 No. 5, 250 bts. for \$9.00.
- No. 62. MRS. ANNA PFITZER, 1 No. 3, 2 No. 6, 5 bts. for \$1.40.
- No. 63. MRS. LEON DOUGLAS, 10 No. 2, 10 No. 3, 10 No. 4, 25 No. 5, 150 bts, for \$1.00.
- No. 64. MRS. LEON DOUGLAS, 10 No. 2, 100 No. 4, 250 No. 5, 1000 bts. for \$4.00.
- No. 65. MRS. P. W. SISSON, 6 No. 2, 10 No. 3, 50 No. 5, 150 bts. for \$1,00.
- No. 66. MRS. P. W. SISSON, 10 No. 2, 50 No. 3, 250 No. 5, 1 pt. bts. for \$3,50.
- No. 67. MRS. S. A. ERREY, 1 No. 2, 1 No. 4, 2 No. 5, 10 bts. for \$1.00.
- No. 68. MRS. S. A. ERREY, 5 No. 2, 25 No. 4, 50 No. 5, 100 bts. for \$10.00.
- No. 69. PAUL PFITZER, 3 No. 2, 3 No. 3, 4 No. 4, 7 No. 5, 25 bts. for \$1.00.
- No. 70. PAUL PFITZER, 5 No. 2, 10 No. 3, 100 No. 4, 100 No. 5, 500 bts. for \$10,00.
- No. 71. PERSIA, 5 No. 2, 6 No. 3, 8 No. 4, 20 No. 5, 150 bts. for \$1.00.
- No. 72. PERSIA, 10 No. 2, 25 No. 3, 100 No. 4, 250 No. 5, 250 No. 6, 1 pt. bts. for \$5.00.
- No. 73. PRIDE OF WANAKAH, 4 No. 2, 12 No. 3, 10 No. 4, 15 No. 5, 200 bts. for \$1.00.
- No. 74. PRIDE OF WANAKAH, 10 No. 2, 100 No. 3, 250 No. 4, 250 No. 5, 1 qt. bts. for \$7.00.
  - No. 75. ROSE MIST, 4 No. 2, 6 No. 3, 10 No. 4, 10 No. 5, 10 No. 6, 100 bts. for \$1.00.
  - No. 76. ROYAL LAVENDER, 2 No. 2, 2 No. 3, 5 No. 5, 12 bts. for \$1.00.
  - No. 77. ROYAL LAVENDER, 10 No. 2, 25 No. 3, 50 No. 4, 100 No. 5, 500 bts. for \$12.00.
  - No. 78. SALBACH'S PINK, 1 No. 1, 2 No. 4, 1 No. 5, 10 bts. for \$1.00.
  - No. 79. SULTÁN, 1 No. 2, 2 No. 4, 10 bts. for \$7.00.
  - No. 80. SUNSHINE GIRL, 1 No. 3, 2 No. 5, 10 bts. for \$1.75.
  - No. 81. W. H. PHIPPS, 4 No. 2, 9 No. 3, 12 No. 5, 20 No. 6, 150 bts, for \$1.00.
  - No. 82. WURTEMBERGIA, 1 No. 3, 2 No. 5, 10 bts. for \$9.00.
- No. 83. 1 No. 1 bulb each of A. H. Woodfull, Blue Danube, Edith Robson, Moondara, Moorish King, Rosabella, Salbach's Orchid, Sultan, Wurtembergia. Value \$41.00 for \$25.00.
- No. 84. 1 No. 1 or 2 bulbs each of the following. Bill Sowden, Cecelia, Fata Morgana, Leander, Magna Blanca, Miss Universe, Mrs. Anna Pfitzer, Ambrosia, Bleeding Heart, Cassandra, Hinemoa, Red Lory, value \$15.75 for \$10.00.
- No. 85. Any 10 of the following No. 1 or 2 bulbs for \$3.25, not more than 2 of any one variety. Amethyst, California, Canberra, Chicago, Copper Gold, Ecstasy, Elrose, Fire Glow, Jacelia, Janet, J. H. McFarland, King George, Laidley No. 2, La Paloma, Loyalty, Melissa, Miss Bloomington, Mother Machree, Mrs. Gertrude Pfitzer No. 2, Mrs. S. A. Errey, Orange Gold, Fortuna, Pond Lily, Tobersun.

- No. 86. Any 10 of the following lots of bulblets for \$3.25. Not more than 2 of any one lot, The whole 55 lots for \$16.00. 1 A. H. Woodful, 25 Ave Maria, 15 Bleeding Heart, 100 Cara Mia. 4 Bright Wings, 100 Chicago, 50 Al Smith, 50 Dominus, 30 Emma, 4 Fata Morgana, 100 Gay Hussar, 25 Golden Anniversary, 25 Helen Jacobs, 50 Jacelia, 25 Janet, 35 J. H. McFarland, 50 King George, 25 La Paloma, 25 Loyalty, 4 Magna Blanca, 1 Maid of Orleans, 10 Mammoth White, 200 Marmora, 50 Miss Bloomington, 20 Miss Universe, 12 Morocco, 25 Mother Machree, 10 Mrs. Anna Pfitzer, 40 Mrs. Paul Dieball, 10 Mrs. S. A. Errey, 1 Mrs. Langford, 5 Netherland Prince, 20 Orange Gold, 5 Orange Lily, 100 Paul Pfitzer, 12 Pfitzer's Fortuna, 25 Pond Lily, 10 Ravenna, 6 Red Lory, 20 Roi Albert, 25 Royal Lavender, 50 Royal Purple, 2 Salbach's Orchid, 20 Salbach's Pink, 2 Schwaben Girl, 50 Senorita, 1 Sultan, 15 Sunshine Girl, 20 Tobersun, 10 Yellow Perfection, 40 Aida, 25 Antione, 3 Bill Sowden, 50 Mrs. Calvin Coolidge, 10 Mrs. Gertrude Pfitzer.
- No. 87, Cut Flower Growers Collection. 100 No. 3 bulbs each of any 10 of the following varieties for \$8.00, F. O. B. here. 1,000 bulbs for \$8.00. Not more than 200 of a kind. Apricot Glow, A. B. Kunderd. Annie Laurie, Capt. Boynton, Cardinal Prince, Copper Bronze, Emile Aubrun. Gold Eagle, Golden Dream, Golden Frills, Marnia, Mrs. Peters, Mrs. Schweppe, Mrs. Douglas. Mrs. Sisson, Mrs. Richardson, Nancy Hanks, Orange Flame, Orange Queen, Persia, Pride of Wanakah, Red Fire, Romance, Scarlet Wonder, Sidney Plummer, W. H. Phipps.

This is a wonderful offer and sure to make you good money.

No. 88. 100 No. 2 of any 10 of the varieties in the above collection for \$12.00.

My bulbs as a whole are better than last year, in fact they are the best I have ever grown. The following testimonials in regard to bulbs I have sent out this season will bear me out in this. They also tell how I fill orders.

"Am just a little late but do want to thank you for the fine bulbs I received. Have had them from ————, and others but yours are much higher crowned and healthier looking. Many thanks for the extra count on all varieties and the fine extras you sent. Want Picardy next year. Saw one large spike at your home and wanted to take it with me! Best wishes for a successful year."

—George S. Allen, Mass.

"I received my bulbs today. They look fine. I want to thank you ever so much for the unusual generous amount of extras. I appreciate your generosity very much, especially on the Mammoth White."

—HARRY KNIGHT, Rhode Island

"My bulbs arrived so promptly I knew you must have sent them at once. I could hardly realize a letter could have gone so quickly and brought a reply, also the package of bulbs. The bulbs are of such perfect shape and high crowned. I wonder how you grow them that way. "Please accept my thanks for your generosity in extras and discount. Had only expected a

"Please accept my thanks for your generosity in extras and discount. Had only expected a few of each variety and was quite overwhelmed when I received five Veilchenblau and ten Cygnus."

—Mrs. C. L. Cutting, Mass.

"My glad order received today and was quite surprised at the size of Picardy and Bagdad bulblets you sent me. In the past I have had growers send me size No. 6 that were not as big as your bulblets.

"You were more generous than ever in your extras, and whenever I get a chance I recommend you to my glad friends, as the treatment you give your customers certainly deserves advertising."

—HARRY H. BURRUCKER, New York

"I received the gladiolus bulbs in good shape. They were all fine, plump, high crowned, and clean bulbs.

"Thanks very much for the extras and count."

-J. K. CARROLL, III.

"The shipment of glad bulbs arrived safe. Thanks for the many extras, also for the long count. They were the best lot of clean new high crowned bulbs that I ever received from any grower, there also being many bulbs in every lot that were larger than the sizes ordered. Am sorry now that I didn't place my whole order with you."

—Gus Sauer, Penna.

"It gives me great pleasure in acknowledging receipt of your very fine bulbs, only four days after sending for them.

"I wish to express my great appreciation and thanks for the many extras that you enclosed, and am looking forward with great anticipation for the many beautiful surprises of next summer."

—Mrs. T. P. Noonan. Conn.

"My order of bulbs arrived in good shape Monday the 15th and they are fine and so many extras and over count that I feel like a thief. The order by the way was from three of us so that I could give each of the others some of the extras besides the long count.

"I have loaned the catalog to a friend hoping to get you another order."

-F. J. Moddell, Conn.

"I want to thank you for your prompt attention to my order. I was very much pleased with the bulbs and have referred your company to many of my friends who are going to order -RALPH O. BERGMAN, Ohio. from you also."

"Received shipment of last order Saturday. Well pleased with the count and want to say of all the bulbs I have bought from all over the country these bulbs were the finest.

"Regarding the small order of bulbs that came from you, permit me to say that they are the finest lot of bulbs that I ever purchased anywhere at any time and are strictly O.K. in every respect and scripture measure. -W. C. GLASPELL, Canada.

"Had intended to write you long ago and express my heartiest congratulations on the wonderful exhibit put on by yourself and Mr. Palmer at Cleveland this past summer. Regardless of all the other attractions, and there were many as you well know, your booth was worth the entire expense of the trip. And it surely was the centre of attraction, both as seen from the floor and the balcony. Picardy and Duna were the outstanding ones in my mind and you have the enclosed order to attest to the fact. Sorry that the old pocket book will not stand large bulbs but I know from experience the kind of bulblets you send out so am not worried. All of the bulbs and bulblets from you last season did splendidly, with Inspiration as the real show spike in the glad patch. It made a nice lot of hand crossed seed which I value very much.

Again thanking you for this treat and wishing both you and Mr. Palmer much continued -H. H. HARNED, Maryland.

"I received my order of bulbs and bulblets from you on February 8th, just seven days after I sent my order which certainly shows promptness on your part.

"I have ordered gladiolus from other growers on previous occasions requesting them to ship as soon as possible and always had to wait from three weeks to three months for my bulbs.

"And that is not the only thing in your favor, as you are very generous with extra bulbs that are higher priced than those included in my order, and your extra count on bulbs and extra measure on bulblets is far greater than I ever got from any other dealer.

The stock that I bought from you last season did very well with me and that which I received February 8th on above mentioned order looks as clean and disease free as any that I have ever

seen.
"I wish to thank you very much for your generosity in filling the above mentioned order,
—STEVEN I STOLBA IOWA. also for your promptness in filling same. -Steven L. Stolba, Iowa.

#### A FEW TESTIMONIALS ON LAST YEAR'S BULBS.

"Received my order for glads last week and I want to thank you for your generous count and lovely bulbs. I think they are the best bulbs I have bought. I know I will have good luck with your bulbs."

—Mrs. C. R. Walling, New York.

"Have been intending to write you for sometime to tell you how pleased I was with the nice glad bulbs you sent. Thanks ever so much for the extras. You certainly were very generous. Am anxious to see them in bloom. Shall speak a good word for you to my friends." -Mrs. J. A. Briggs, Maine.

"I see you admire Wasaga probably as much as I do. I knew you would go crazy over it--It was for me the high light of the Cleveland Show.-

- I wonder how many times I wandered around again to see Wasaga.

- JOHN H. LEWIS, North Dakota.

"I have purchased stock from various growers in the past and I wish to say that what I got from you has proved to be the best I have ever bought, even though they were mostly bulblets and small bulbs. -O. E. HAWLEY, Michigan.

"Your catalog always brings me pleasure, and I spend hours with it. We have some ten thousand (mostly -----) bulbs for our own pleasure.

"I have never had better success than I have had with yours. Your bulbs are certainly as fine as I have ever seen, and in blooming season they merit praise from all who see them.

"I thank you for the extra ones sent with my order." —Mrs. Austin I. Davis, Maine.

"In our garden, which by the way is a joy during the twelve months of the year, we have always had some gladiolus and really nice ones but we just never had such beautiful ones as those from the 100 No. I Collection that we ordered from you last May. Now we want a larger number to add still more to the garden's beauty.' -R. A. CONRADS, Mexico.

 $^\circ$ I want to compliment you on the condition of the bulbs I have had from you during the last four years. I have had about 1500 from you and I have yet to find a stray bulb. Every variety has done well, healthy and true to name, and also very liberal count.'

THOMAS BARRON, Mass

"I was greatly pleased with the collection of gladiolus bulbs ordered from you last spring. The bulbs were delivered in fine condition and every one grew and bloomed. Friends said they were the finest collection of gladiolus they had ever seen in this part of the country and I am sending the names of several who would like to receive your catalog. I am enclosing another order which I wish you would please hold until sometime in March. As your selections last season were so satisfactory I will leave it to you to choose the bulbs included in the 20% premiums offered in the Fall of 1931 price list."

—J. A. Benson, Oregon.

"The bulbs I got of you last spring did fine. No. 5 bulbs of Golden Dream had flower spikes 51/2 feet tall. -Percy A. Whipple, N. H.

"I was so pleased with the bulbs that I bought from you last year that I am sending you an order for more.

It is a pleasure to order from you because you give such prompt service.

"I received many compliments on the glads that I grew from your bulbs last year. I took some of the Orange Flame and W. H. Phipps to the office. A couple of my friends said, I don't believe you grew them yourself, you must have bought them from the florist."

Thanking you for the generous number of extra bulbs." -LEETON LIGHT, Virginia.

"The shipment of bulbs, replacement of two Thos. Edison with bulblets was received Sat-"Many thanks for them as you are sure liberal with your guarantee.

"I'll want more gladiolus bulbs in the spring, and I'll get them from you."

-RICHARD PEARSON, New York.

"Mighty well pleased with the bulbs I got from you last year." -D. M. CLARKE, New York.

"The gladiolus bulbs were received in fine condition and I am sending you another small

'Many thanks for the good count and the extras. I have had wonderful success with your

bulbs. They do fine here in winter and my friends say they never saw such wonderful blooms before. I was especially pleased with Gloriana, Betty Nuthall, Mary Frey, Veiled Brilliance and Obelisque."

—Mrs. H. M. Chesebro, Florida.

"Perhaps I have never told you how delighted we were with the glad bulbs we got of you. They were very fine and I believe every one thrived and bloomed.

"We had quite a number given to us also, and because we have so small a space in which to

plant them we cannot order more. But they are a source of great pleasure."

—Mrs. F. W. Cushing, Mass.

TO GROWERS: Some gladiolus growers as well as many people in other lines of business seem to be discouraged and think the country is going to the dogs. I'll admit that business is not what it was two or three years ago, but we all know that the country has pulled out of other depressions and certainly will pull out of this one. Then business will boom again. I look for the gladiolus business to be the best ever next season. It looks to me like a wonderful time to get in on the good newer things so as to be all set when things break. Prices are low now and I have good stocks and can give you good generous count. When business breaks it will come with a rush. Are you going to be prepared for it or will you have to look around and buy large bulbs to fill orders? It is much cheaper to get young stock now and grow it on.

My catalog gives very accurate descriptions of the various varieties but if you want any special advice on particular kinds I will be glad to tell you anything I can about them. If you buy in quantity I have a trade list giving special F. O. B. prices per 1000 on some of the cheaper

kinds that I have good stocks of.